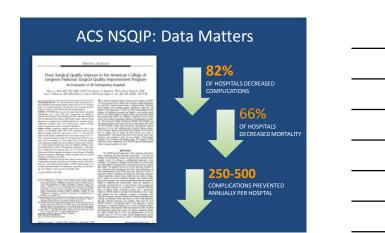


#### **Four Principles of Continuous Quality Improvement Right Infrastructure Standards** Staffing levels Inspired by patient-centered care Backed by research and continuously-validated data Specialists Equipment · Nationally benchmarked Information technology Rigorous Data Verification From local medical charts/ EMRs · External peer-review · Creates public assurance Backed by researchPost-discharge tracking Continuously updated, real-time measurements





#### Potential Cost Savings if U.S. Hospitals Adopt ACS NSQIP

Reducing preventable complications improves care and reduces costs:

- Reduction in complications: 250-500\*
- Average cost per complication: \$11,626
- Average savings per hospital: \$2,906,500 \$5,813,000
- Potential yearly savings across 4,500 hospitals: \$13 \$26 hillion
- Estimated total savings over a decade\*\*: \$130 \$260 billion

\*Per hospital/per year, Hall BL, et al. "Does Surgical Quality Improve in the American College of Surgeons National Surgical Quality Improvement Program?" Ann Surg. 2009; 250:363-376

\*\*Length of time used for health reform calculations.

#### Collaboratives are the Future

- Regulatory focus: preventable readmissions and hospital acquired conditions
- PPACA implementation: greater focus on quality, safety and value
- Pay for performance
- Importantly: it's the right thing to do for our patients



#### Quality – Public Assurance

- Verification/Accreditation programs growing
  - Cancer
- >1,600 centers
- Breast
- > 200 centers
- Trauma
- > 430 centers
- Bariatric
- > 730 centers



#### The Surgeon of the Future

- Lead safe high performance teams
- Integration of surgical/nonsurgical skills
  - Part of systems of care
- Evidence based practice
- Outcomes data public reporting
- Continuous, professional development
- Recertification based on practice
- Communication, respect for others

#### Trauma Education Data For Minnesota Advanced Trauma Life Support (ATLS) – 9th Edition 2013 2014 2015 2016 2017 Total Courses 33 40 37 36 21 619 616 554 Total Students 513 Top 3 ATLS Sites Regions Hospital St. Mary's / Mayo Clinic Hennepin County Rural Trauma Team Development Course (RTTDC)—3<sup>rd</sup> Edition 2013 2014 2015 2016 2017 Total Courses 23 9 13 9 4 177 151 Total Students 187 266 Top 3 RTTDC Sites North Memorial Medical Center St. Mary's / Mayo Clinic St. Cloud Hospital

-		

#### Quality Data for Minnesota

- 26 Accredited Cancer Programs
- 11 Verified Trauma Programs
- 8 Hospitals Participating in NSQIP
- 10 Accredited Breast Centers
- 16 Accredited Bariatric Centers





#### Introducing

Optimal Resources for Surgical Quality and Safety, a collection of key concepts in quality, safety, and high reliability that defines the essential elements that all hospitals should have in place to ensure patient-centered care. It is sure to be a trusted resource for surgical leaders seeking to improve patient care in their institutions, departments, and practices.

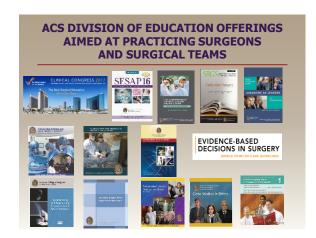
Optimal Resources for Surgical Quality and Safety is available at face.org/publications/catalog for \$44.95 (includes shipping) for single copies or \$39.95 (includes shipping) per copy for 10 copies or more.

#### **Focus**



- Quality
- Education
- Advocacy
- Communications
- Member Services

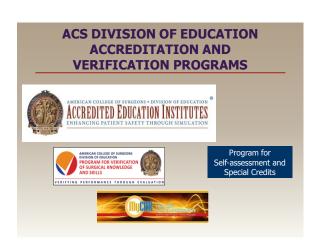








# ACS DIVISION OF EDUCATION OFFERINGS AIMED AT SURGICAL PATIENTS AND THEIR CAREGIVERS SURGICAL PATIENT DUCATION PROGRAM Proper for the flow Recovery MILITARE COLLEGE OF SURGICAL PROGRAM SURGICA





#### **ACS Health Policy Committees**

- Health Policy and Advocacy Group
  - ✓ Legislative Committee
  - ✓ General Surgery Coding and Reimbursement Committee
  - ✓ ACSPA *Surgeons* Voice (HPAC)
  - ✓ New grassroots program launching in October 2013
  - ✓ ACSPA-Surgeons PAC Board

## ACS Health Policy Agenda Major Issues

- Medicare Physician Payment Reform
- Graduate Medical Education
- Critical Access Hospitals 96 Hour Rule

Congressional Influence – ACS Washington Influencing Points of Control and Access





## Congressional Accountability Elected officials are motivated by two things: • The people who vote for and communicate with them ACSPA-SurgeonsVoice www.surgeonsvoice.org • The people who contribute to their campaigns ACSPA-SurgeonsPAC www.surgeonspac.org



### ACSPA-SurgeonsPAC www.surgeonspac.org



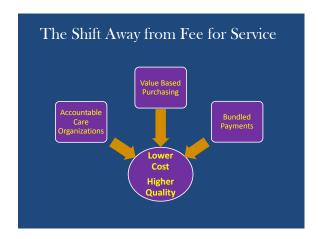
- SurgeonsPAC Board of Directors
  - ✓ Accountable to ACSPA Board of Directors (Board of Regents)
  - ✓ Decision-making body for PAC strategy and disbursements
  - √ 20 person board is exceptionally diverse
- · Basic Principles
  - ✓ Ability to influence and control congressional agenda
  - ✓ Non-partisan
  - ✓ Elect surgical champions
- 2015 Receipts: \$513,706 (hard and soft dollars)
- Percent PAC Participation: 2.4% (1,492 donors)
- WE NEED MORE SUPPORT!

### Medicare Access & CHIP Reauthorization Act (MACRA) - Key Provisions

- Full and Permanent Repeal of the SGR
- Annual Positive Updates
  - √ 0.5% per year for 5 years \*\*\*\*
- PENALTIES for existing programs eliminated
- · Incentives for movement to APMs
  - ✓ 5% bonus per year for years 2019-2024
- Pathways included for surgeons to develop, test and participate in APMs

## Medicare Access & CHIP Reauthorization Act (MACRA) - Key Provisions

- <u>Prohibits</u> CMS from implementing its flawed plan to transition to 0-day global payments
- <u>Prohibits</u> the use of guidelines created by federal healthcare programs from serving as the basis of standard of care in a medical liability claim
- Two years additional funding for CHIP at the levels provided under the Affordable Care Act



#### MACRA FAQ's

• What replaces the SGR?

#### Two Options:

- ➤ Merit-based Incentive Payment System (MIPS)
- ➤ <u>A</u>lternative <u>Payment Models (APMs)</u>

## Option 1: Merit-based Incentive Payment System (MIPS)

- Provides Annual Updates starting in 2019
  - ightharpoonup Possible for ALL providers to achieve positive update
  - ➤ Payment updates based on individual performance
- Quality
- Resource Use
- Meaningful Use of Electronic Health Record
- <u>Clinical Practice Improvement Activities (CPIA)</u>

#### **OPTION 2:** Alternative Payment Models (APMs) 5% lump sum bonus payment on the previous year's allowable charges Characteristics of Qualified APMs still largely to be determined ✓ APMs will require financial risk or be a medical home model ✓ Use of quality measures equivalent to those in MIPS

- - ✓ Use certified EHR technology
- Options to qualify: Two paths with increasing thresholds
  - $\checkmark\,$  Certain percentage of Medicare payments via approved APM
  - ✓ Reaching overall percentage goal of payment from all payers, including specified Medicare percentage, through multiple APMs

### **ACS Principles GME Reform**

- · GME should be supported as a public good
  - > Education and training are essential mechanisms in the process by which new medical discovery and excellence in therapy are achieved. In order to foster and preserve the innovation for which our country's medical system is noted, graduate medical education should continue to be supported as a public good.

#### **ACS Principles GME Reform**

- Unique Needs of Surgical GME
  - additional set of technical competencies Accordingly, in order to acquire and achieve mastery of those skills, it is imperative that those unique training needs be recognized.

## ACS Principles GME Reform

- · Needs-based, "Demand-side" Workforce
  - Reforms should focus on creating a system that produces the optimal workforce of physicians to meet our country's medical needs. The population of the United States deserves consistent service across the board.

## ACS Principles GME Reform

- · Funding as a lever to meet workforce needs
  - Figure that the practice of medicine is dynamic and therefore, what we need today is not necessarily what we will need in 10 years, the system should be nimble enough to adjust rapidly to the changing medical landscape. Methodologies to project workforce needs will need to be developed and continually refined as data becomes available. This methodology should be used to distribute funding in a way that meets workforce needs, not vested political or financial interests.

## ACS Principles GME Reform

- Accountability & Transparency
  - There must be accountability and transparency built into the system, not only to certify that funds are being spent appropriately to support the training of physicians, but also to ensure quality and the readiness of the physicians emerging from training. A hybrid governance system, incorporating public and private interests, with articulated goals and measured outcomes should be created.

## ACS Principles GME Reform

- Incentivize performance and innovation
  - Programs that produce high quality graduates in an efficient manner which are responsive to workforce needs should be rewarded through financial incentives or higher levels of support. Similarly, a separate funding stream should be created to support innovation in GME and thus incentivize higher quality training.

#### Critical Access Hospital Relief Act

"96 Hour Rule" HR 169 / S 258

- Regulatory Advocacy
  - > Conference call with CMS
- Grassroots Initiatives
  - E-mail, Communities, HPAC
- Meeting with Bipartisan Senate Finance Staff
  - > Recognize the problem
- Multiple calls with Ways & Means Staff
  - > ? Inclusion in Brady hospital payment package

#### **ACS Focus**



- Quality
- Education
- Advocacy
- Communications
- Member Services



### **Overarching Goals**

To effectively communicate the Mission of the College to its multiple audiences—members, potential members, the public, policymakers, etc.

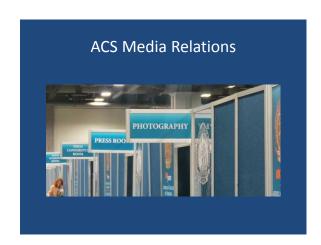
## What the Division Does on a Daily Basis

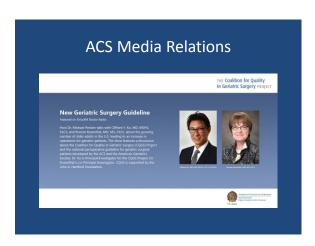
Supports the College's programs (Pillars—Advocacy, Education, Quality, Communications, Member Services) in communicating their distinct and varied messages to their respective audiences















#### Bulletin

The *Bulletin* is the monthly member magazine and publication of record for the ACS.



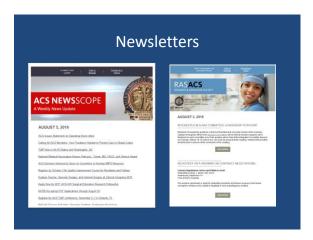
#### Bulletin

- Each month, the *Bulletin* publishes feature stories on a range of topics, from health policy and advocacy to ethics, and from the history of surgery to the latest innovations in technology.
- Comprises a number of columns, including Dr. Hoyt's monthly report to the members, "Looking forward."
- Publishes College news section and official statements from the ACS.

#### Interactive version of the Bulletin



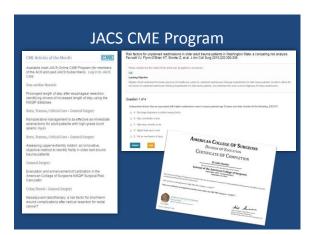


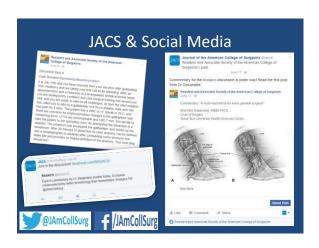






















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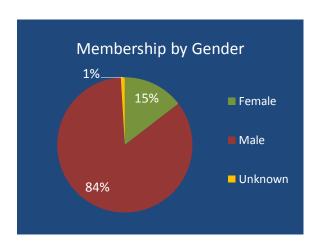








Membership by Class				
Fellows				
Domestic	59069			
International	6125			
Associates	4124			
Residents	8726			
Medical Students	2315			
Affiliates	489			
Total	80848			



#### ACS- Minnesota Surgical Society ACS National Membership Data 2017

Membership By Special	ty
Cardiothoracic Surgery	71
Colon-Rectal Surgery	41
General Surgery	596
Gynecology (Oncology)	9
Neurological Surgery	25
Obstetrics and Gynecology	18
Ophthalmic Surgery	22
Oral-Maxillofacial Surgery	9
Orthopaedic Surgery	15
Otolaryngology	62
Pediatric Surgery	18
Plastic and Reconstructive Surgery	49
Unknown	39
Urological Surgery	36
Vascular Surgery	26
Total	1036

Membership By Class				
Fellow	768			
Initiate	21			
Associate	48			
Resident	160			
Affiliate	6			
Medical Student	33			
Total	1036			

Membership By Gender			
Male 827			
Female	206		
Unknown	3		
Total	1036		

#### ACS Initiates – Minnesota Surgical Society

Initiates Per Year					
2012	17				
2013	16				
2014	21				
2015	23				
2016	22				
2017	21				

#### Membership

- Recruitment and Retention
  - Room for expansion in every market

    - Students
       Residents
       General Surgeons
    - Every Surgical Specialty
    - International Surgeons
    - Affiliate Members/ACS Quality Programs
  - Not a homogenous group
    - Gender, Specialty, Sub specialty, practice configuration





#### Personalized Delivery of Information

- Knowing about our Fellows

  - agelocation—rural v. urban
  - practice pattern-academic v. employed v. solo practice v. multi group specialty practice
  - Clinical specialty
  - Non-clinical interests
- Configure a template of what surgeons want to receive and how they want to receive it.
  - Further personalized by the Fellow
- These data will inform our marketing, development, and delivery-what classes should be offered? What opportunities for leadership would be most well received? Which advocacy efforts will be most likely to achieve engagement?





#### Young Surgeon/Resident Recruitment

- · Videos with directed messages for residents, young surgeons, and Fellows articulating benefits of membership
- · Expanded use of social media platforms
- Request to SSC to support 100% of residents as RAS members, similar efforts underway in Canada
- Young surgeon networking events
- Member engagement efforts





#### **Board of Governors**

- 274 Fellows serve on the Board of Governors (B/G)
  - 83 Specialty Society Governors
  - 12 Canadian Governors
  - 218 Domestic Governors
  - 44 International Governors
- B/G Leadership
  - 7 member Executive Committee
  - · Chair, Vice-Chair, and Secretary
  - Five members serve as Pillar Leads

#### **Board of Governors**

- Increased engagement with a defined list of expectations
- · Re-imagined B/G committee structure and alignment within the pillars of the ACS
  - 13 workgroups with various subcommittees under 5 Pillars
  - + Committee to Study the Fiscal Affairs of the College
- Increased communication/use of electronic interaction
  - Webinars and Live Orientations for New Governors
  - Spring Leadership and Advocacy Summit
  - ACS Community
  - Quarterly B/G newsletter
  - New Governor performance feedback form

SPRING/SUMMER 2016 THE CUTTING EDGE: NEWS AND NOTES FROM THE BOARD OF GOVERNORS

#### **Advisory Councils**

- 13 Specialty Advisory Councils
- Evaluating value proposition of shared membership modeling with other specialties
- Re-organization of Advisory Councils completed
  - Multispecialty Pillars based on ACS Divisions
    - ✓ Communications specialty-specific newsletters
       ✓ Member Services member recruitment initiatives

    - ✓ Quality Maintenance of Certification✓ Education Clinical Congress programming
    - ✓ Advocacy and Health Policy Surgical Quality Alliance
- Convene at Leadership and Advocacy Summit and specialty society meetings
- Provide feedback on ACS activities and projects
- Generate proposals for Clinical Congress panels
- Contribute nominations for new Regents and appointments to Boards and RRC's

#### Young Fellows Association (YFA) & Resident and Associate Society (RAS)



What is the YFA? The YFA exists to promote the interests and support the needs of young Fellows within the ACS in all aspects of their professional endeavors. The YFA seeks active feedback and participation from Young Fellows to better understand their needs and concerns

What does the YFA Do? Provides engagement opportunities for interested, talented Young Fellows to participate in College activities and committees



Who is the RAS? Residents enrolled in approved surgical residency programs and trainees in a surgical research or fellowship program, and supports who have satisfactority completed an accredited surgical residency program and have entered surgical practice or are engaged in additional surgical residency, research, or a fellowship program What does the RAS Do? Provides engagement opportunities for interested, talented residents and young surgeons to participate in Collega extivities and committees

#### Chapters

- Chapter growth now at a pace of 1-2 new chapters per year with most of the growth in the international area
- Quarterly Chapter Newsletter provides information for ACS chapter officers and administrators about chapter best practices, upcoming events, scholarship opportunities, and new programs and initiatives around the College
- Focus on member recruitment and activities for residents and young surgeons at chapter level
- Annual Leadership Summit provides skills needed to become a transformational leader, along with chapter breakout sessions
- New Chapter Officer Leadership Program to educate chapter volunteer leadership about how to help their chapters succeed
- "Chapter Care Packages"- member brochures, College Divisional/program materials and branded giveaways being shipped to chapters for meetings
- Chapter Speed Networking and Reception at Congress table talks on topics of interest for domestic and international chapter leaders
- Board of Governors Chapter Activities Domestic and International Workgroups actively build resources for chapters and support various initiatives to build chapter strength

#### Scholarships and Fellowships 1.6 million

#### International

- Traveling Fellowships to ANZ, Japan, Germany (3)
- International Resident Exchange Scholarships (4)
- Scholarships (2)
- International NSQIP Scholarships (2)
- Carlos Pellegrini Traveling Fellowship

- Nizar N. Oweida Scholarship (1)
- Claude Organ Traveling Fellowship (1)
- George H.A. Clowes Career Development Award (1)

- Faculty Research Tenovising
   Resident Research Scholarships (6)
   Co-sponsored NIH Scholarships (3)

#### Leadership Summit

- The Summit offers volunteer leaders comprehensive and specialized sessions focused on the tools needed to be an effective leader
- Provides an opportunity for relationship building among:
  - o Regents
- 400+ attendees each year plus staff representation from all divisions of ACS to provide onsite support and information
- Save-the-date May 19-22, 2018 Renaissance Washington, DC

AMERICAN COLLEGE ADVOCACY SUMMIT

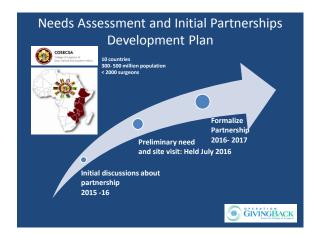
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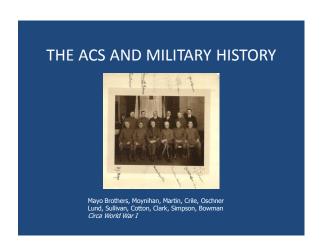




# International Initiatives There are 5 billion people in the world who do not have access to safe, affordable surgical care They reside in mostly low and middle income countries 313 million surgical procedures performed each year; but only 6% in world's poorest countries where a third of the world's people live Should the ACS play a role in increasing Global Surgical Capacity? Yes!!!







## Formalization of the Military Health System Strategic Partnership (MHSSPACS) - 2014

www.facs.org/member-services/mhsspacs







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